

CA30N HWQ 78

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1981 1st Quarter

CITY OF HAMILTON-WENTWORTH

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L8N 3V9

Industrial Development Convention and Tourism (416) 526-4222  
Toronto Direct 362-1973

May 19, 1981

MEMORANDUM NO. 221

TO: The Chairman and Members  
Economic Development Committee

RE: 1981 Activity Report - First Quarter Summary

REPORT CONSISTS OF:

1. NEW INQUIRIES FOR PLANT RELOCATION - UP 12 %
2. COMPANIES PLACED AT NEW ADDRESS - DOWN 15.8%
3. COMPANIES' INQUIRIES STILL OUTSTANDING
4. COMPANIES' INQUIRIES WITHDRAWN
5. COMPANIES LOST
6. BUILDING PERMIT SUMMARY
7. SUMMARY

Respectfully submitted,

John D. Morand, Director  
Economic Development

JDM:LMF:sjb

Refer to File No.

Attention of

Your File No.

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NEW INQUIRIES BY QUARTER

	<u>1976</u>	<u>1977</u>	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>%</u>
1. Jan. - Feb. - Mar.	64	74	49	33	97	109	+12
2. Apr. - May - June	30	72	63	40	65		
3. July - Aug. - Sept.	43	63	68	59	141		
4. Oct. - Nov. - Dec.	<u>34</u>	<u>43</u>	<u>32</u>	<u>86</u>	<u>45</u>	—	
TOTAL	171	252	212	218	348	109	

FIRMS PLACED BY QUARTER

	<u>1976</u>	<u>1977</u>	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>%</u>
1. Jan. - Feb. - Mar.	53	33	28	20	38	32	-15.8
2. Apr. - May - June	20	28	34	34	38		
3. July - Aug. - Sept.	30	39	33	38	41		
4. Oct. - Nov. - Dec.	<u>10</u>	<u>30</u>	<u>31</u>	<u>49</u>	<u>42</u>	—	
TOTAL	113	130	126	141	159	32	



COMPANIES' INQUIRIES STILL  
OUTSTANDING BY QUARTER

	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>
1. January - February - March	5	1	16	109
2. April - May - June	5	4	21	
3. July - August - September	1	7	118	
4. October - November - December	<u>4</u>	<u>41</u>	<u>34</u>	<u>      </u>
TOTAL	15	53	189	109

TOTAL OUTSTANDING

366

Inquiries are considered outstanding as long as the company demonstrates continuing interest in expansion or relocation. In some cases, the finding of a suitable property meeting all the company's requirements (rail, cranes, size, services, etc.) can take several years. This Department maintains records of the company's needs and when a property comes on the market, it is matched to the company's requirements.






COMPANIES' INQUIRIES WITHDRAWN BY QUARTER

	<u>1977</u>	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>
1. January - February - March	12	9	11	25	32
2. April - May - June	12	14	16	16	
3. July - August - September	14	17	20	13	
4. October - November - December	<u>23</u>	<u>14</u>	<u>14</u>	<u>20</u>	<u>—</u>
TOTAL	61	54	61	74	32

INTERPRETATION

The above are inquiries that have been withdrawn for such reasons as the following:

	<u>1980 TOTAL</u>	<u>1980 Q-4</u>	<u>1981 Q-1</u>
1. Decided to expand on their existing property	8	2	4
2. Were unable to raise additional financing	6	1	4
3. Renewed lease on existing facilities	6	1	4
4. Looked here but went elsewhere	7	4	4
5. Proposed new business that failed to materialize	20	12	10
6. Abandoned development due to economic conditions	<u>27</u>	<u>0</u>	<u>6</u>
TOTAL	74	20	32



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COMPANIES LOST BY QUARTER

	<u>1977</u>	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>
1. January - February - March	1	2	2	2	3
2. April - May - June	1	1	1	0	
3. July - August - September		1		1	
4. October - November - December	<u>1</u>	<u>1</u>	<u>2</u>	<u>1</u>	<u>    </u>
TOTAL	3	5	5	4	3

1981

<u>COMPANY</u>	<u>FROM</u>	<u>TO</u>	<u>EMPLOYEES</u>
Hamilton Containers	Hamilton	Oakville	3
Naples Macaroni	Hamilton	Toronto	12
Halman Manufacturing	Stoney Creek	Lincoln	<u>4</u>
TOTAL			19



DOLLAR VALUE OF BUILDING PERMITS  
ISSUED BY QUARTER FOR 1981

	<u>1979 TOTAL \$ VALUE</u>	<u>1980 TOTAL \$ VALUE</u>	<u>1981 TOTAL \$ VALUE</u>	<u>1981 IND. &amp; COMM. VALUE</u>	<u>1980 IND. &amp; COMM. %</u>	<u>1981 IND. &amp; COMM. %</u>
<u>ANCASTER</u>						
1st. Quarter	1,339,056	2,281,251	1,558,700	146,900	1.88	9.4
2nd. Quarter	3,134,840	4,196,536			41.83	
3rd. Quarter	1,785,438	3,492,600			3.16	
4th. Quarter	<u>3,001,155</u>	<u>2,022,126</u>			<u>12.50</u>	
	9,260,489	11,992,513			14.86	
<u>DUNDAS</u>						
1st. Quarter	2,982,548	369,251	990,873	5,075	80.95	.5
2nd. Quarter	2,928,133	640,070			9.71	
3rd. Quarter	1,043,654	418,755			14.16	
4th. Quarter	<u>2,410,348</u>	<u>281,457</u>			<u>38.92</u>	
	9,364,683	1,709,533			35.94	
<u>FLAMBOROUGH</u>						
1st. Quarter	1,083,900	517,450	1,612,462	262,200	45.54	16.26
2nd. Quarter	2,794,755	1,677,266			17.47	
3rd. Quarter	3,255,632	2,990,069			9.18	
4th. Quarter	<u>1,161,850</u>	<u>2,202,218</u>			<u>13.28</u>	
	8,296,137	7,387,003			21.37	
<u>GLANBROOK</u>						
1st. Quarter	442,269	542,718	403,400	92,800	77.78	23.00
2nd. Quarter	846,957	1,456,743			8.97	
3rd. Quarter	497,676	1,069,622			20.94	
4th. Quarter	<u>482,271</u>	<u>178,820</u>			<u>15.66</u>	
	2,269,173	3,247,903			30.84	



DOLLAR VALUE OF BUILDING PERMITS  
ISSUED BY QUARTER FOR 1981

	<u>1979</u> <u>TOTAL \$</u> <u>VALUE</u>	<u>1980</u> <u>TOTAL \$</u> <u>VALUE</u>	<u>1981</u> <u>TOTAL \$</u> <u>VALUE</u>	<u>1981</u> <u>IND. &amp; COMM.</u> <u>VALUE</u>	<u>1980</u> <u>IND. &amp; COMM.</u> <u>IND. &amp; COMM.</u> <u>%</u>	<u>1981</u> <u>IND. &amp; COMM.</u> <u>%</u>
<u>STONEY CREEK</u>						
1st. Quarter	7,742,590	2,671,900	3,979,900	262,600	9.57	6.6
2nd. Quarter	8,797,590	6,076,840			23.50	
3rd. Quarter	7,427,220	6,957,850			15.62	
4th. Quarter	<u>4,366,850</u>	<u>7,033,050</u>			<u>59.68</u>	
	28,334,250	22,739,640			27.09	
<u>HAMILTON</u>						
1st. Quarter	21,015,291	22,418,260	25,353,105	12,988,401	72.52	51.2
2nd. Quarter	20,440,558	42,631,813			81.09	
3rd. Quarter	15,059,118	24,913,994			65.90	
4th. Quarter	<u>24,918,518</u>	<u>29,786,166</u>			<u>69.14</u>	
	81,433,485	119,750,233			72.16	
<u>REGIONAL TOTALS</u>						
1st. Quarter	34,605,654	28,800,830	33,898,440	13,757,976	60.81	40.6
2nd. Quarter	38,942,833	56,679,268			67.47	
3rd. Quarter	29,068,738	39,842,890			45.61	
4th. Quarter	<u>36,341,745</u>	<u>41,503,837</u>			<u>61.38</u>	
	138,958,970	166,826,825			58.82	





FIRMS NEW TO THE REGION

<u>COMPANY</u>	<u>PRODUCTS</u>	<u>NEW EMPLOYEES</u>	<u>APPROXIMATE NEW TAXES \$</u>
1. Procan Ltd. 419 Rennie Street Hamilton, Ontario	Propane Conversion	6	800.00
2. Acme Steel Co. 24 Lloyd Street Hamilton, Ontario	Steel Service	1	300.00
3. Engine Sales & Service 2434 Barton Street East Hamilton, Ontario	Motorcycles	4	2,000.00
4. The Office People 237 Locke Street South Hamilton, Ontario	Office Products	4	200.00
5. Volcano Inc. 429 Dewitt Road Stoney Creek, Ontario	Heating Equipment	3	600.00
6. Home & Rural Appliance 317 Nash Road North Hamilton, Ontario	Retail Appliances	2	1,200.00
TOTAL		<u>20</u>	<u>5,100.00</u>



FIRMS NEWLY FORMED

<u>COMPANY</u>	<u>PRODUCTS</u>	<u>NEW EMPLOYEES</u>	<u>APPROXIMATE NEW TAXES \$</u>
1. Serv Steel Ltd. 530 Seaman Street Stoney Creek, Ontario	Steel Fabricating	2	300.00
2. Flo Components Ltd. 530 Seaman Street Stoney Creek, Ontario	Distributors	3	200.00
3. Flea Markets International Retail 210 Main Street East Hamilton, Ontario		10	4,400.00
4. Tim Horton Donut Ltd. 200 Barton Street East Hamilton, Ontario	Franchise	15	3,500.00
5. A-Fab 327 Hilton Drive Stoney Creek, Ontario	Steel Fabricating	6	1,200.00
6. Sons of Italy Senior Citizens' Complex Emerald Street North Hamilton, Ontario	Seniors' Housing	2	N/A
7. Hanmer Investigations 85 Cannon Street West Hamilton, Ontario	Security Services	30	250.00
8. Solid Machine Shop 220 Hempstead Drive Hamilton, Ontario	Machine Shop	3	960.00
9. Lynfield Rubber 150 Hempstead Drive Hamilton, Ontario	Protective Coatings	3	960.00
10. Moore Gallery 34 Hess Street Hamilton, Ontario	Art Gallery	2	1,000.00
TOTAL		<u>76</u>	<u>12,770.00</u>





10.

INTERNAL MOVES

<u>COMPANY</u>	<u>PRODUCTS</u>	<u>NEW EMPLOYEES</u>	<u>APPROXIMATE NEW TAXES \$</u>
1. Roban Screen Print 40 Leeming Street Hamilton, Ontario	Screen Printers	1	2,000.00
2. Northern Performance 520 Parkdale Avenue North Hamilton, Ontario	Automotive Parts	1	1,500.00
3. Fortinos 399 Greenhill Avenue Hamilton, Ontario	Supermarket	61	10,000.00
4. Beehive Arts 36 Hess Street Hamilton, Ontario	Retail Crafts	0	600.00
5. Stoney Creek Truck Centre 332 Jones Road Stoney Creek, Ontario	Truck Repair	1	600.00
6. Co-Graphics 795 King Street Hamilton, Ontario	Graphic Equipment	3	2,600.00
7. Barton Discount 2440 Barton Street East Hamilton, Ontario	Retail	2	2,000.00
8. Fox Refrigeration 50 Nebo Road Hamilton, Ontario	Refrigeration Contractors	1	4,200.00



11.

	<u>COMPANY</u>	<u>PRODUCTS</u>	<u>NEW EMPLOYEES</u>	<u>APPROXIMATE NEW TAXES \$</u>
9.	Overland Western Seaman Street Stoney Creek, Ontario	Trucking Terminal	0	17,000.00
10.	Colony Pine Ltd. 90 Adair Avenue Hamilton, Ontario	Furniture	1	200.00
11.	Hamilton Hydro Hempstead Drive Hamilton, Ontario	Storage Yard	0	N/A
12.	Jewish Community Centre Macklin Street Hamilton, Ontario	Senior Citizens	0	N/A
	TOTAL		<u>71</u>	<u>38,700.00</u>



NEW SPECULATIVE CONSTRUCTION

<u>COMPANY</u>	<u>LOCATION</u>	<u>APPROXIMATE NEW TAXES \$</u>
1. Hamilton General Homes 208 Ottawa Street North Hamilton, Ontario	1180 Stone Church Road East	3,000.00

MAJOR EXPANSIONS  
(OVER \$100,000.00)

<u>COMPANY</u>	<u>PRODUCTS</u>	<u>NEW EMPLOYEES</u>	<u>APPROXIMATE NEW TAXES \$</u>
1. Sandco Automotive Highway #6 Flamborough, Ontario	Rocker Arms	28	14,000.00
2. Decor Precast Company 40 Idlewilde Stoney Creek, Ontario	Concrete Products	10	4,000.00
3. Bridge & Tank Co. 390 Gage Avenue North Hamilton, Ontario	Steel Products	50	90,000.00
TOTAL		<u>88</u>	<u>108,000.00</u>





SUMMARY OF FIRMS PLACED Q-1, 1981

	<u>NUMBER</u>	<u>NEW EMPLOYEES</u>	<u>APPROXIMATE NEW TAXES \$</u>
Firms New to the Region	6	20	5,100.00
Firms Newly Formed	10	76	12,700.00
Internal Moves	12	71	38,700.00
Speculative Construction	1	N/A	3,000.00
Major Expansions	<u>3</u>	<u>88</u>	<u>108,000.00</u>
TOTAL	32	255	167,500.00

SUMMARY OF FIRMS PLACED BY MUNICIPALITY Q-1, 1981

Ancaster	0
Dundas	0
Flamborough	1
Glanbrook	0
Hamilton	24
Stoney Creek	<u>7</u>
TOTAL	32

